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SMME DEVELOPMENT UNIT

*A Catalyst for the Championing
of Socio-Economic Development*

Coega Development Corporation's (CDC) Small, Medium and Micro-sized Enterprises (SMME) Development Unit is mandated to implement the SMME Development Programme with a holistic approach to develop emerging businesses.



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ISO 9001:2015 ▪ ISO 14001:2015 ▪ ISO 45001:2018
ISO 20000-1:2011 ▪ ISO 27001:2013



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VISION

To be the leading catalyst for the championing of socio-economic development.

MISSION

To provide a competitive investment location, facilitate holistic infrastructure and value-adding commercial business solutions.

VALUES

Integrity
Honesty, reliability – trust

Innovation
Needs-based service innovation, continuous improvement

Partnership
Teamwork, building long term relationships with clients and stakeholders

Service Excellence
Delivery, speed, quality, customer focus

Sustainability
Social, economic and environmental growth

SMME DEVELOPMENT PROGRAMME

The CDC Policy has set a compulsory corporate target of 40% SMME procurement spent.

SMME Development Objective:

- To create an enabling environment for the development and participation of SMMEs to ensure sustainability and empowerment

DATABASE REGISTRATION PROCESS

- The Database focusses on Contractor Development
- Application forms must be completed in full and returned to the SMME Development Unit together with all required supporting documents as stipulated on the [application form](#)
- All supporting documents must be valid and active at the time of submission
- Once verified the business will be registered on the Database and the Applicant will receive a SMS with the reference number of the business registered

STRATEGIC PILLARS OF THE SMME DEVELOPMENT PROGRAMME

1) SMME Development Process:

- Creation of the Database
- Call for an Expression of interest for SMMEs to enter into the SMME database
- Compliance with statutory requirements is provided to SMMEs

2) Sustainable Opportunities:

Identifying sustainable opportunities for SMMEs that are in the database through value engineering process.

3) Training & Development:

Contractors registered in the database are assessed in order to identify areas that require intervention. A training plan is then developed to facilitate Business Development interventions i.e. CETA accredited skills programs.

4) Opportunities to Compliant SMMEs:

Availing opportunities to qualifying/ compliant SMMEs through tendering and quotation or any other form approved by the CDC Procurement Procedures and policies.

5) SMME Technical Mentoring:

Contracted SMMEs receive on site mentoring throughout the contracted period, from mobilization to demobilization on site.

6) Graduate Successful SMMEs:

Upon completion of a package SMMEs are assisted to compile a PoE to upgrade on CIDB, this is then updated on the SED database.

B-BBEE COMPLIANCE PROGRAMME

The CDC is committed to economic transformation and implementation of Broad-Based Black Economic Empowerment (B-BBEE), as such, the organisation has in place a B-BBEE Compliance Desk to assist SMMEs with B-BBEE compliance.

Our key focus:

Exempted Micro Enterprises (EMEs)

An enterprise qualify as an exempted Micro Enterprise (EME) under the following circumstances:

For Contractors - Any enterprise with a total annual revenue of **R10 million** or less.

For Built Environment Professionals - Any enterprise with a total annual revenue of **R 6 million** or less.

- EMEs that are at least 100% black owned qualify for a level one
- EMEs that are at least 51% black owned qualify for a level two
- EMEs that are at least 30% black owned qualify for a level four
- EMEs that are less than 30% black owned qualify for a level five

Qualifying Small Enterprises (QSEs)

An enterprise will qualify as a QSE under the following circumstances:

For Contractors - with a total annual Revenue of **more than R10 million** but less than R 50 million per annum.

For BEP's – with a total annual revenue of **more than R6 million** but less than R25 million per annum.

- A QSE which is 100% Black Owned qualifies for Level One B-BBEE recognition.
- A QSE which is at least 51% Black Owned qualifies for a Level Two B-BBEE recognition level.

A Qualifying Small Enterprise and Exempted Micro Enterprise that qualifies for an automatic B-BBEE Status Level are required to comply with the QSE Skills Development element as a compulsory priority element to **avoid discounting**.

An Exempted Micro Enterprise (EME) with a total annual revenue of less than **R1.8 million** in the case of **BEPs** and less than **R3 million** in the **case of Contractors** are:

- Not subject to the discounting principle and therefore do not have to comply with the QSE Skills Development element, and
- Not required to have an authorised B-BBEE verification certificate, and may present an affidavit or a certificate issued by the Companies and Intellectual Property Commission (CIPC), in respect of their ownership and annual turnover.

The Sworn Affidavit template is available from *the dti's* website – <https://www.thedti.gov.za/>



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